A Presentation to the Montana Public Service Commission Transmission Forum August 30, 2012

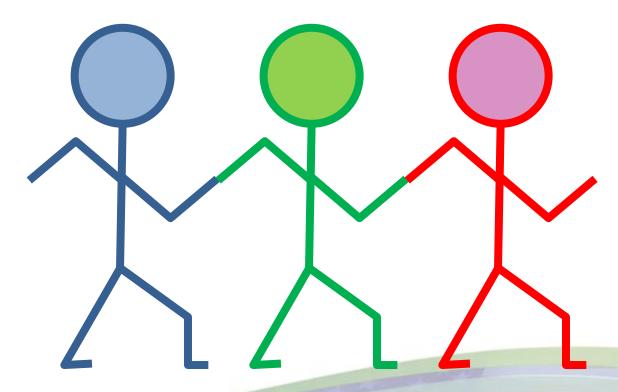
Ted Williams, PE

Head of Transmission



Customers are Customers

Some investments directly benefit blue and not green. Some investments directly benefit red and not blue.



...BUT ALL BENEFIT FROM ROBUST INFRASTRUCTURE



Thought Provoking Examples

Last major transmission investment in Montana

- Three Rivers to Jackrabbit 161 kV line
- Built to serve growing Gallatin Valley load



- * \$25 million investment
- **❖** Never increased bulk system throughput
- **❖** Paid for in every wheeling transaction

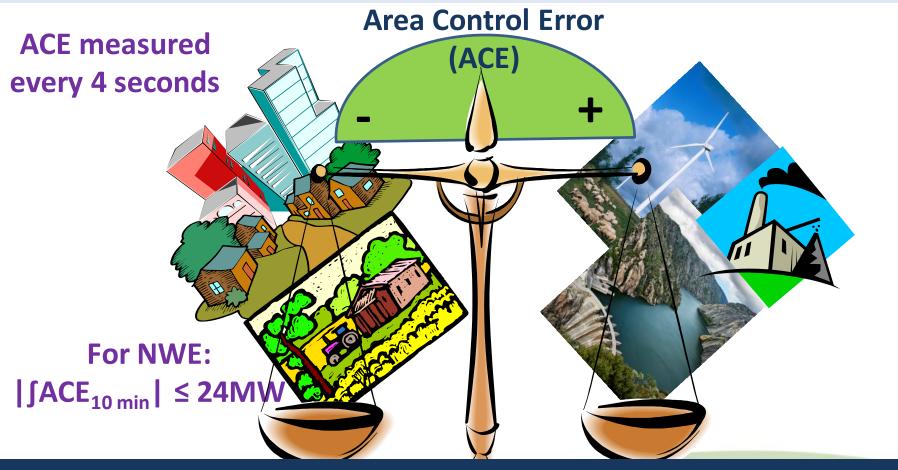
Gaelectric about to do transmission deal with NWE

- Over \$5 million annual revenue to NWE
- **Will be credited to native load customers**
- No transmission investments required



So, who is subsidizing whom?

What is a Balancing Area?



MUST BE COMPLIANT 90% OF THE 10 MIN PERIODS IN THE MONTH



esting underway on "reliability-based" control.

Holds promise for a more efficient method.

Potential Customers



Four options available to Gaelectric for ancillary services



Generate in the NWE BA

Purchase Ancillary Services from NWE



Highly uncertain at this time! Watching the FERC case closely.

California



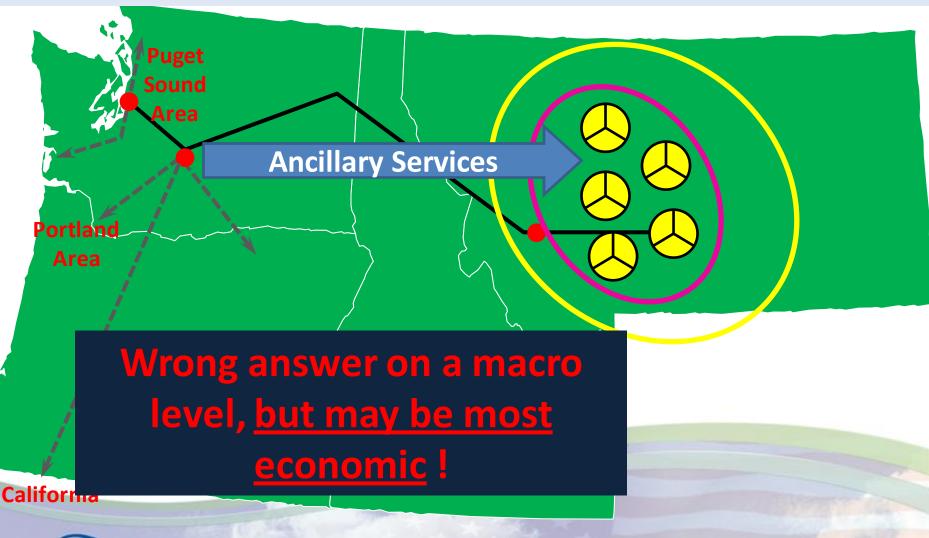
Generate in the NWE BA Import Ancillary Services to NWE (i.e. self-supply)





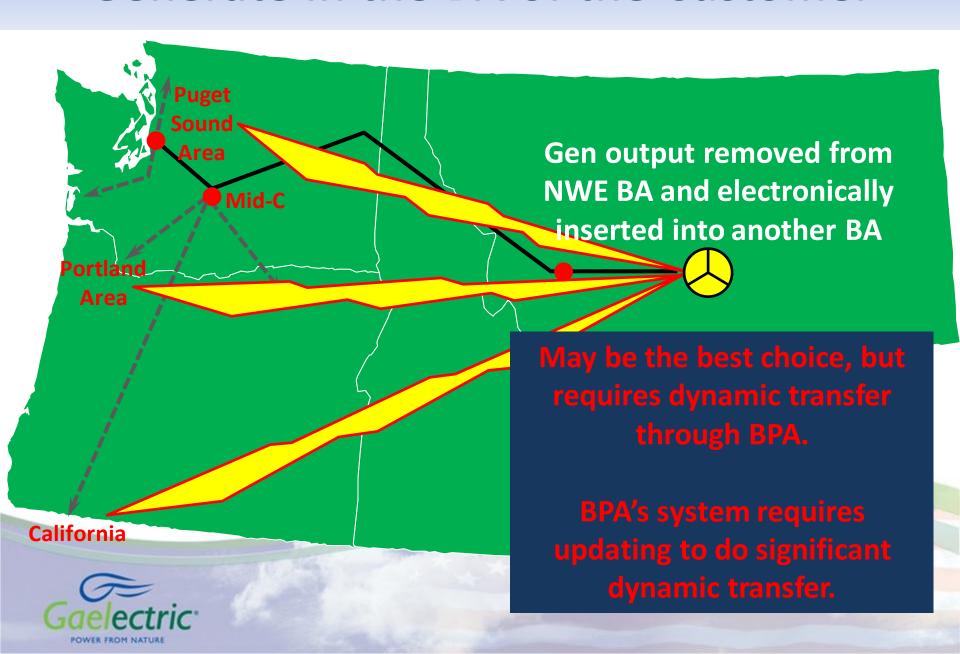
Generate in a Wind-Only BA

Import Ancillary Services to Sub-BA thru NWE





Generate in the BA of the Customer



Closing Thoughts

Avoiding cross subsidization of customer groups was debated ad nauseum in the Order 888 process

- "higher of" rate methodology
- security requirements

Ultimate customers should and will pay transmission and integration costs

All customers benefit from a robust transmission system





Thoughts, Observations or Questions?



